



Skill 24: Creative Positive First Impressions

Activity: Preparation Counts

Be Prepared!

Everyone in the room with you right now has been chosen to represent an organization at an upcoming two day conference. You've just been given the agenda and list of other organizations that are going to be represented at this conference, and you now have a week to prepare. You see that the other 6 organizations to be represented at the conference currently are not in any way involved with your own organization, but there is a high potential for partnership with any or all of them. You know you're going to have to make a great impression on all the new people you'll be meeting, so you begin to prepare. So, what kind of...

Materials Should You Bring?	Knowledge Should You Have?	Questions Should You Ask?